### AICERTSTM

Al Certification Program

# Al+ Marketing<sup>TM</sup>



### **Executive Summary**

The AI+ Marketing Certification Programme is designed for for marketing professionals and business leaders eager to harness the power of artificial intelligence to revolutionize their marketing strategies. Through this program, participants will delve into the core of Al's impact on marketing, from automating customer segmentation to personalizing campaigns and analyzing big data for actionable insights. The curriculum covers a broad spectrum of Al applications in marketing, including real-world use cases that demonstrate how AI can significantly enhance customer engagement, campaign effectiveness, and ROI. Ethical considerations are also a cornerstone of the program, ensuring candidates understand how to employ Al responsibly within the marketing domain. By the end of the certification, participants will be well-equipped to lead their marketing teams and strategies with confidence in an Aldriven era, making informed decisions that propel their organizations forward.



Date Issued: 3/01/2024

Version: 1.1

## Certification Prerequisites

- Profound understanding of marketing principles like segmentation, branding, and marketing mix and how businesses leverage marketing strategies.
- Familiarity with digital marketing tools and concepts.
   Participants should be comfortable using CRM software, analytics platforms, and other AI digital marketing tools.
- Basic understanding of strategic decision-making processes within marketing contexts and how marketing strategies are developed, implemented, and measured for effectiveness.
- Participants should have proactive interest in exploring the potential of artificial intelligence to transform marketing practices and overall marketing efficiency.



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## Exam Blueprint

Number of Questions

50

Passing Score

35/50 or 70%

Duration of Time

90 Minutes

Format

Online via Al
Proctoring platform

Question Type

Multiple Choice/Multiple Response

### Exam Overview

Module	Weight
Introduction to Artificial Intelligence (AI) in Marketing	10%
Al-Driven Content Strategy and Personalization	13%
Al in Social Media and Email Marketing	13%
Leveraging AI for Marketing Analytics	13%
Ethical Considerations in Al Marketing	13%
Crafting an Al-Driven Marketing Strategy	25%
Al Integration in Multichannel Marketing Campaigns	13%
	100%



Module 1

## Introduction to Artificial Intelligence (AI) in Marketing

- 1.1 Understanding AI and Its Core Components
- 1.2 Historical Context and Evolution of Al in Marketing

1.3 AI	Techno	ogies	<b>Transform</b>	nina	Marketing
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#### 1.4 Applications of Al in Marketing

#### Module 2

## Al-Driven Content Strategy and Personalization

- 2.1 Introduction to Al in Content Marketing
- 2.2 Personalization Through Al
- 2.3 Implementing AI in Your Content Strategy

#### Module 3

#### Al in Social Media and Email Marketing

- 3.1 Al Integration in Social Media Marketing
- 3.2 Leveraging Al for Email Marketing Success

#### Module 4

#### Leveraging Al for Marketing Analytics

- 4.1 Introduction to Al-powered Analytics
- 4.2 Predictive Analytics and Consumer Behavior
- 4.3 Measuring and Optimizing Campaign Effectiveness

#### Module 5

#### Ethical Considerations in Al Marketing

- 5.1 Ethical AI Use in Marketing
- 5.2 Regulatory Compliance and Standards
- 5.3 Implementing Ethical Al Marketing Practices

#### Module 6

#### Crafting an Al-Driven Marketing Strategy

- 6.1 Strategic Planning with Al
- 6.2 Implementation of AI in Marketing Strategies
- 6.3 Creating a Scalable Al Marketing Plan

#### Module 7

## Al Integration in Multichannel Marketing Campaigns

- 7.1 Integrating AI in Multichannel Strategies
- 7.2 Measuring the Effectiveness of Al-Enhanced Campaigns
- 7.3 Future Trends in Al and Multichannel Marketing

### Certification Outcome

Upon successful completion of the AI+ Marketing certification program, participants will gain a comprehensive understanding of artificial intelligence's role in marketing. They will learn to develop AI-driven content strategies, optimize social media and email marketing campaigns, and leverage AI for analytics effectively. Ethical considerations in AI marketing will be addressed, ensuring responsible practices. Participants will craft innovative AI-driven marketing strategies and integrate AI seamlessly into multichannel campaigns. Equipped with these skills, they'll be prepared to navigate the rapidly evolving landscape of marketing, staying ahead through continuous learning and ethical innovation.



#### Market Insight

As businesses embrace AI in marketing, demand grows for professionals versed in its applications. This course offers a strategic advantage, addressing content personalization, social media tactics, analytics optimization, and ethical considerations. Participants emerge equipped to navigate the evolving landscape, ensuring competitive advantage in the AI-driven marketing sphere.



#### Value Proposition

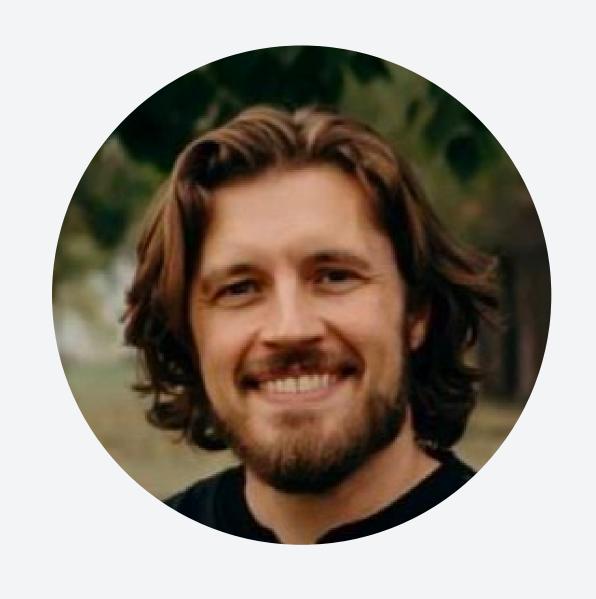
Participants will gain a competitive edge by mastering cutting-edge AI strategies tailored for marketing. From content creation to analytics and multichannel campaigns, participants learn to harness AI effectively. Ethical considerations are emphasized, ensuring responsible practices. Equipped with these skills, participants are poised to excel in the dynamic and evolving realm of AI-driven marketing.



#### **Additional Features**

Interactive Sessions: Engage in discussions with industry experts and peers. Hands-on Exercises: Practical tasks to apply learned concepts in real-world scenarios. Case Studies: Dive deep into real business challenges and solutions. Post-Certification Support: Access to a community of Bitcoin experts and enthusiasts for continuous learning and networking.

### Al Experts



Jason Kellington

Al Expert

As a consultant, trainer, and technical writer with more than 25 years of experience in IT, I specialize in the development and delivery of solutions focused on effective and efficient enterprise IT.



Justin Frébault

Al Expert

I'm a boutique data consultant specializing in data mesh and lakehouse solutions. I've dedicated my career to helping organizations transform their approach to data, moving beyond mere knowledge.



J Tom Kinser

Al Expert

I have over forty years of experience in software development, data engineering, management, and technical training. I am a Microsoft Certified Trainer and a software developer, holding multiple certifications.



Terumi Laskowsky

Al Expert

Country Manager for Global Consulting Services in Japan, Specialties: Information Security (Compliance, Policy, Application, Host, Network)



#### Contact

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